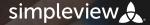
# Empowering Destinations through Technology



## Welcome



## **Amanda Lee** EMEA Marketing Manager



Empowering Destinations through Technology







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#### **SOLVE PROBLEMS**

With technological solutions to meet your needs and overcome barriers.

## **SAVE TIME**

By streamlining processes and making data and information easier to process and manage.

## **WIN BUSINESS**

With innovative and creative uses of technology designed to make the customer journey smoother.



# COMPARENT COMPARENT IN COMPARENT IN COMPARENT MINDS MEET IN MANCHISTER

#### How we can help

As the official convention bureau and tourist board for Greater Manchester, the Manchester Convention Bureau is here to help make your event a huge success. Our expert team of professionals can offer a range of complimentary services and local knowledge.



## **Updating a Platform**

#### A WORLD LEADING DMO WEBSITE:

To create a ground-breaking, exemplar set of websites that provide global impact with innovative, inspirational and cutting-edge digital activity to inspire people to visit Greater Manchester.





## **Target Audiences**

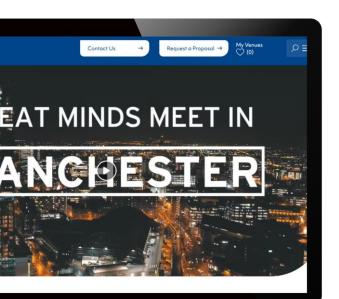
**Visit:** Experience Seekers Key markets: UK, EU, USA, India, China, Japan and UAE

Subsectors: Hospitality, culture, heritage, sport, retail and music

Meet: Conference organisers and planners from across global business visits and event sector and sport governing bodies Subsectors: those organising congresses, conferences, smaller meetings, gala dinners, incentives, sport events, city wide events and attendees











## Innovation, Energy and Culture

#### **THE SOLUTION**





Two brand new sites designed and built with Simpleview CMS and DMS for Visit and Meet Design and user experience considered throughout design and build.



Infrastructure built to enable excellent SEO



## **An Improved System**

#### Integrated impact for Destination Queenstown

When its hosting server no longer supported the DMOs outdated database system, Destination Queenstown considered it a welcome opportunity to enhance its overall workflow.

They wanted a solution that would:

B

Be easy and quick to use



Meet its evolving needs



Enabled data management and insights





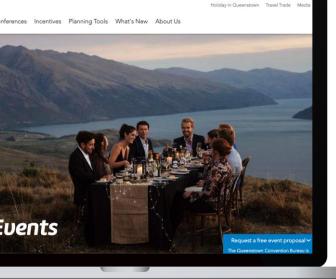
## Integrated Solution

Destination Queenstown decided to choose a system designed specifically for DMOs and CVBs.

Simpleview's integrated CRM and CMS work seamlessly together to give DMOs the ability to be more productive and spend more time marketing and selling.

## It's now easier to access sales information, follow leads through the platform and run reports





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## Capturing the vibrant spirit

### Designing a 'game-changer' website

It had been five years since Visit Las Vegas redesigned its website, and the old site needed a visual upgrade.

Simpleview's design team led an extensive overhaul for an improved user experience including curated content, integrated social media and a responsive, mobile first design.

Modernise user experience



Focus on content curation and partner referrals



Develop custom solutions to enhance content experience and repurpose most engaging social media assets



## **An Aesthetic Upgrade**

## **THE SOLUTION**



Curated content with integrated social media



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Responsive, mobile-first design



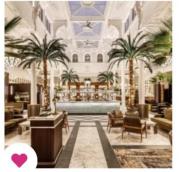
Aesthetic updates and a modernised navigation







## Popular venues for conferences



ACC Live

#### Municipal Hotel Liverpool - MGallery

The Municipal Hotel Liverpool MGallery invites all life enjoyers to experience unique stories from... World-class e Bank Arena, E Liverpool and part... **More** 

#### More

. . . .

#### Local suppliers





# Searching for a System



Liverpool Convention Bureau has 500 active members

Focus on smaller events (600pax or less)

Provide accommodation and venue services for ACC Liverpool

Previous system discontinued and moved to an inhouse spreadsheet based enquiry log









# How technology can empower your destination



#### **IMPROVED SYSTEMS**

Give opportunities to increase conversions and achieve results





#### INTEGRATIONS

Allow systems to work together and streamline activities

#### **DATA AND REPORTING**

Tools to make it easier to review and report on data



## **Questions?**



## **Amanda Lee** EMEA Marketing Manager





## Thank You

